## The Agropreneur

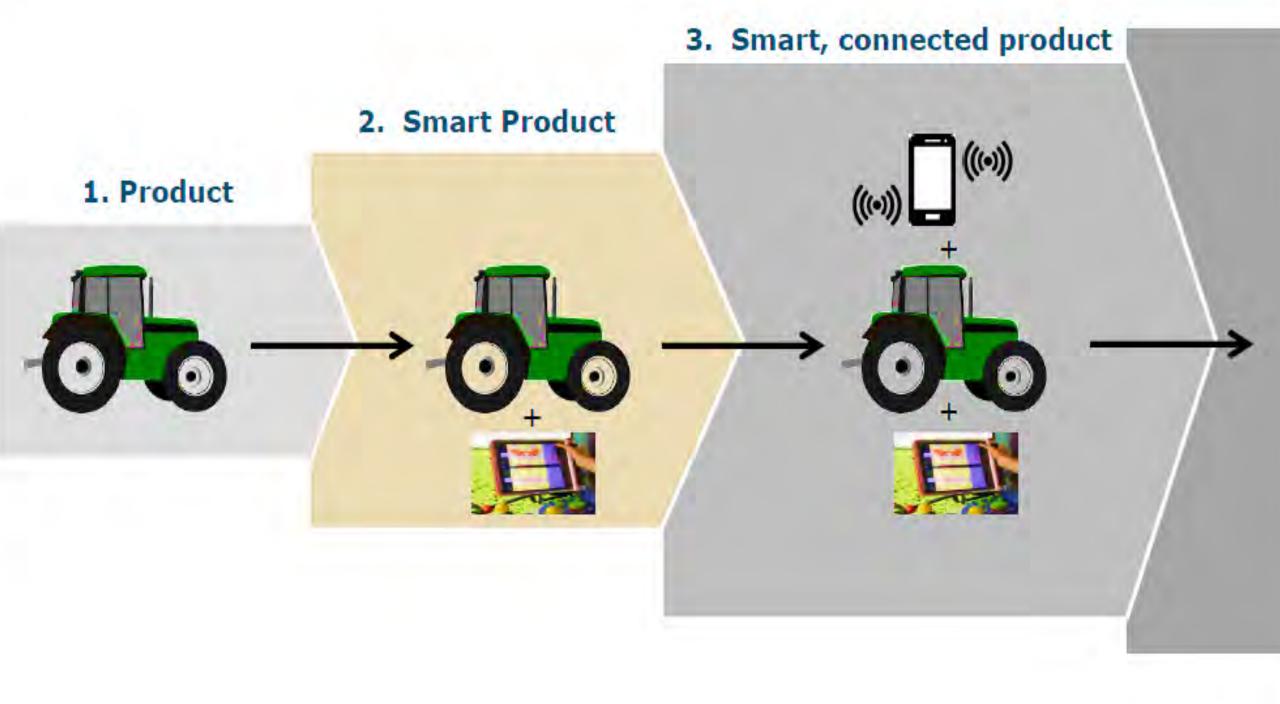
Christo van der Rheede Deputy Executive Director AgriSA

#### THE FIVE PRODUCTION FACTORS

- Resources
- **►**Capital
- **Labour**
- Technology
- Entrepreneur

#### THE AGROPRENEUR

- ► Key drivers for Agropreneurs are:
  - Land/water/etc. for agricultural production.
  - ► Capital for agricultural production.
  - Labour for agricultural production.
  - ▶ Technology for agricultural production.
- Agropreneurs employ these drivers to give life to and provide the heartbeat to business entities or farms.



- South Africa loses approximately 10 million tonnes of food that go to waste every year.
- Emerging as well as commercial farmers can ill-afford such losses.
- ► This accounts for a third of the 31 million tonnes that are produced annually in South Africa.
- ► Together, fruits, vegetables and cereals account for 70% of the wastage and loss.
- In South Africa, this wastage and loss occur primarily early in the food supply chain.
- This may be due to improper storage facilities such as a lack of refrigeration.



# How does the Agropreneur provide a heartbeat to an agricultural entity?

NERVOUS SYSTEM VISION AND MISSION

IMMUNE SYSTEM VALUES

HUMAN SENSES SYSTEM MARKETING

ARM STAFF RESPIRATORY SYSTEM
DIRECT AND INDIRECT COSTS

ARM MANAGEMENT

HAND AND FINGERS
PRODUCTIVITY AND GROWTH

CARDIO-VASCULAR SYSTEM PRODUCTS OR SERVICES

HAND AND FINGERS
STRATEGY AND GROWTH

COMMUNICATION PROVIDES THE BLOODFLOW

MUSCULAR SYSTEM ADMINISTRATION

DIGESTIVE SYSTEM RESOURCES

SKELETAL SYSTEM INFRASTRUCTURE

HORMONAL SYSTEM SAFETY AND SECURITY

REPRODUCTIVE SYSTEM NETWORKING

PRO-BUSINESS
POLICIES
CREATES A
CONDUCIVE
ENVIRONMENT

LEG, FOOT, TOES
MONTORING

LEG, FOOT, TOES
EVALUATION

South Africa's agricultural economy depends on thriving and opportunity driven Agropreneurs!

### The Mooketsi Case Study!



- The Mooketsi's farm cattle, goats and chickens near Vryburg.
- They have 121 Nguni and 30 Bonsmara cattle, 54 goats and 1 500 layer hens.

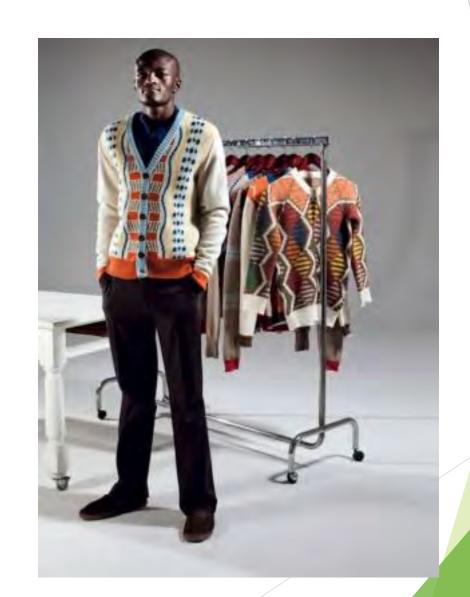
### Key lessons we can learn from the Mooketsi enterprise

- ► Capital assistance was a big challenge for them.
- ▶ It took them two years to get the recapitalisation funding they applied for.
- In the mean time they invested a lot of their own money without assistance.
- ► For them farming is a business, and a farmer has to have a plan and stick to it.
- ► There is also a need to have a fire in one's heart, determination, discipline and total commitment.
- ► The word failure is not in their vocabulary.

"We don't take no for an answer. It's always: Yes we can!"

### Laduma Ngxokolo Case Study

- Laduma hails from Port Elizabeth.
- ► His mother who made IsiXhosa traditional wear taught him how to knit.
- His flair for knitwear design earned him a bursary from both Port Elizabeth-based Cape Wools South Africa and Mohair South Africa.











### IN CONCLUSION

- Without Agropreneurs very little will come of agriculture reform and development strategies in South Africa.
- ► Without Agropreneurs South Africa will soon be on a slippery slope of food shortages, rocketing food inflation, civil conflict, disinvestment, failed state, etc.

Let's prioritise Agropreneurs!!











### Qamata Irrigation Scheme Case Study

- ► The area comprises almost 4 000ha of land under irrigation.
- ► The purpose-built Lubisi Dam, when full, can deliver 36 million litres of water per hour onto these hectares.
- Canals make it possible to flood-irrigate the 3 500ha Qamata irrigation scheme.
- Qamata has the capacity to be the food basket of the Eastern Cape.
- ► Under full production, the Qamata scheme would make a significant impact on food security in the Eastern Cape.

### Qamata Irrigation Scheme Case Study

- ▶ Only two of the 19 65ha pivots are functioning.
- ► Thousands of people benefit very little if anything from this scheme.
- ► They live in impoverishment in the area while government and community structures continue to squabble
- Mismanagement, lack of finance and training have destroyed this scheme.















